Medical Marijuana Dispensary Survival and Delivery, California 2015-16

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Medical Marijuana Dispensary Survival and Delivery, California 2015-16
Source: Humboldt Institute for Interdisciplinary Marijuana Research

• There were 815 active operating dispensaries in California in Spring 2015
  – These are dispensaries we could contact that were listed online through sites such as Weedmaps, FindTheBest, etc. and it included both storefronts and delivery services only.

• This is 2.1 dispensaries per 100,000 people in California
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• In spring 2016, we called dispensary from the previous year listings.

• We could only identify 569 of the previous year’s active dispensaries as open for business.

• That is 70% of the past year’s 815 dispensaries.
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Source: Humboldt Institute for Interdisciplinary Marijuana Research

• Many dispensaries deliver cannabis. This includes stores that deliver and delivery-only services.

• Of the 569 active dispensaries, we were able to determine the “delivery status” of 372 dispensaries.

• 59%, or 219 out of 372, are delivery-only services with no storefront.
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2016 Status of Dispensaries that were open in 2015

<table>
<thead>
<tr>
<th>Dispensary Status 2016</th>
<th>number</th>
<th>percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Open</td>
<td>569</td>
<td>70%</td>
</tr>
<tr>
<td>Closed or Uncertain</td>
<td>248</td>
<td>30%</td>
</tr>
</tbody>
</table>

Dispensary Type in 2016

<table>
<thead>
<tr>
<th>Delivery Status 2016</th>
<th>number</th>
<th>Percent</th>
</tr>
</thead>
<tbody>
<tr>
<td>Delivery Service Only</td>
<td>219</td>
<td>59%</td>
</tr>
<tr>
<td>Storefront with or without delivery</td>
<td>153</td>
<td>41%</td>
</tr>
</tbody>
</table>